

WBECs 2019

10 INSIGHTS FOR DESIGNING THE FUTURE WORK WITH OUR CLIENTS

WORLD BUSINESS AND EXECUTIVE COACH SUMMIT

10 INSIGHTS FOR DESIGNING THE FUTURE WORK WITH OUR CLIENTS:

Join Elena Espinal at WBECs to share some sensibilities to develop for contributing to create future for you and your clients

INSIGHT #1

Look at your client as if you were observing a seed: Are you observing it to see if it is perfect? If it is in good shape or if it would taste good? Can you look at it as the plant that will turn into 5 years from now?

INSIGHT #2

How can you support your client in his/her decisions? Taking into account how they've made changes or modifications today or yesterday, or also by what they can generate in the long term?

INSIGHT #3

The future that you can attend to create with your client, has the size of the future that you can observe for yourself. The questions that you have always come from your usual way of thinking, are coming from the world that you observe.

INSIGHT #4

As a coach, the size of "your world" is the size of the world you offer in your listening.

INSIGHT #5

Listen to the moods in the conversation. They are directly related to the ambition and confidence in the future that the client can see or observe.

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INSIGHT #6

Control is a result of trying to scare away fear. It is an impossible game to win. People are not controllable, because they are free beings, and circumstances do not ask us for permission to change. BUT: We can always choose from where we want to relate to them, and create a possibility from there..

INSIGHT #7

Changing the relationship with the future in a powerful way, gives the possibility of assisting others in the construction of their own future from a place of personal power.

INSIGHT #8

Be the "space", here and now, so that another can express and design a new world. Be responsible for the "disclosive space" you are creating with your client.

INSIGHT #9

Everything that is new includes the creation of a new language, because it is creating a new world of interpretations. Trying to put the new in the same box that we know of the above, is an attempt to adapt the new to the previous world.

INSIGHT #10

Listen to the moods in the conversation. They are directly related to the ambition and confidence in the future that the client can see or observe.

INSIGHT #10

Failure is only an interpretation of those whose greatest commitment is to be successful and / or accepted in the world they are living today, but does not show the commitment to invent a new world.

If this content is valuable to you, be sure not to miss Elena in her live online coach session at **WBECs** in June, 2019. The **WBECs** Pre-Summit is a month-long, free learning experience taught by carefully hand-selected speakers covering the most important topics of 2019 in a variety of coaching disciplines.

Sign up at wbecs.com/elenae and get access to Elena's workshop as well as 50 other immersion trainings, implementation mastery sessions, live coaching demos, thought-leader panels and much more - at absolutely no cost.

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